

SalesCloser™

Prospect and Contract Management

Contact Management	Workflow/Task Management	Inventory/Option Management	Prospect Management	Build A Home	Contract Management
<ul style="list-style-type: none"> • Contact information • Contact History/Notes • Automated Status update • Prospects, Buyers, Owners, Realtors, Vendors, other 	<ul style="list-style-type: none"> • Action Plan maintenance • Action Plan assignment • To Do item maintenance • Auto-email notification for review/approval processes 	<ul style="list-style-type: none"> • Community information • Model information • Lot/Unit information • Realtor assignments • Standard Option information • Standard Option upload from Accounting software • Excel spreadsheet import • Create/maintain valid combinations • Option Margin Analysis Report 	<ul style="list-style-type: none"> • Prospect Tracking • Action Plans/Task Lists • Survey/Capture demographics • Schedule activities • Promotions/Lookups • Letters/calls/emails • Buyer Action Plans • Realtor Action Plans • Realtor Tracking • Sales/Traffic reports • Media/demographic reports 	<ul style="list-style-type: none"> • Lot/model/unit selection • Select standard options • Create/store multiple homes configurations per prospect • Request custom options • Auto-notification for custom option quote • Finance calculator • Total Price quote • Take Home Reports 	<ul style="list-style-type: none"> • “One button” contract creation • Auto-creation of standard contract from Word template • Assign and work Contract Schedule • Select Option vendor if appropriate • Select colors for options & locations (room) • Escrow/deposit entry and tracking • Contract Status reports • Accounting integration to create job • Auto-creation of contract addendums • Create Change Order

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